

W. 3.2.

AGENDA COVER MEMO

Memorandum Date: November 7, 2007

Order Date: November 28, 2007

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Phillip Guyette, Public Works Fleet Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Interstate Mfg. Inc., in the amount of \$475,382.04, for the Purchase of Seven (7) New, Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, with Seven (7) Trade-ins, Contract FY07/08 FS-04.

I. MOTION

MOVE TO AWARD A CONTRACT TO INTERSTATE MFG. INC., IN THE AMOUNT OF \$475,382.04, FOR THE PURCHASE OF SEVEN (7) NEW, OPEN-TOP TRAILERS WITH HYDRAULICALLY OPERATED SHUFFLE FLOORS AND FLIP TOPS, AS SPECIFIED IN CONTRACT FY07/08 FS-04.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Interstate Mfg. Inc., for the purchase of Seven (7), new Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, required by Public Works Waste Management Division, as per established replacement criteria?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Waste Management Division operates thirty-five (35) Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops. These trailers are used to transport solid waste refuse from the Central Receiving Stations at Glenwood and Florence, and select rural transfer sites to the Short Mountain Landfill. These trailers have a scheduled lifecycle of 13-years or 6,000 hours.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory Waste Management operations, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment was approved for purchase in the Fleet Services FY07/08 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

E. Analysis

The open-top trailers Fleet Services proposes to replace operate out of rural transfer sites. These trailers have been in continuous service more than 14-years and have reached the end of their economic life. The proposed replacement trailers are larger than the existing trailers, capable of hauling an additional 8 cubic yards per load.

The County received 2 (two) responses from its invitation to bid. The low bid of \$475,382.04 with seven (7) trade-ins, submitted by Interstate Mfg. Inc., contained two (2) deviations from the published specifications. The deviations are deemed minor and acceptable by the Waste Management and Fleet Services Divisions.

F. Alternatives/Options

1. Purchase the above described open-top trailers from Interstate Mfg. Inc., at this time.
2. Do not purchase at this time. The existing open-top trailers currently in use have been in service 14-years and are rapidly deteriorating.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Interstate Mfg. Inc., and the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Interstate Mfg. Inc., for the purchase of seven (7) new, Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops as specified in FY07/08 FS-04.

VI. Follow-up

None.

VII. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
(CONTRACT TO INTERSTATE MFG., INC.
(IN THE AMOUNT OF \$475,382.04, FOR
(THE PURCHASE OF SEVEN (7), NEW, OPEN-
(TOP TRAILERS WITH HYDRAULICALLY
(OPERATED SHUFFLE FLOORS AND FLIP
(TOPS, WITH SEVEN (7) TRADE-INS,
(CONTRACT FY07/08 FS-04.

WHEREAS, at the duly publicized place and time on November 6, 2007, an authorized representative of the Department of Public Works, opened bids on the following:

Seven (7), Open-Top Trailers with Hydraulically Operated Shuffle Floors,
Contract FY07/08 FS-04

WHEREAS, this equipment was approved for purchase in the Fleet Services FY07/08 budget, sufficient funds are available for this purchase, and the price is within the budgeted amount, and

WHEREAS, the County received 2 (two) responses from its invitation to bid. The low bid of \$475,382.04 with seven (7) trade-ins, submitted by Interstate Mfg., Inc., contained two minor acceptable deviations from the published specifications, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Interstate Mfg., Inc. be accepted as recommended; and it is further

ORDERED that a contract be awarded to Interstate Mfg., Inc. in the amount of \$475,382.04 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 28th day of November, 2007.

Faye Stewart, Chair
Lane County Board or Commissioners

APPROVED AS TO FORM

Date 11-20-07 lane county


OFFICE OF LEGAL COUNSEL

CONTRACT FY07/08 FS-04

Bid Opening: Tuesday, Nov 6, 2007, 10:15 a.m.

BID RECAP

SEVEN (7), NEW, UNUSED, CURRENT-MODEL, TRI-AXLE, OPEN-TOP TRAILERS W/HYDRAULIC SHUFFLE FLOORS, W/SEVEN (7) TRADE-INS

<u>VENDOR</u>	<u>MAKE/MODEL</u>	<u>AMOUNT</u>	<u>TRADE-IN</u>	<u>BOND or CHECK</u>
Western Trailers	Western 99-57009	\$563,794.00	#94-254 \$4,000 #94-255 \$4,000 #94-256 \$4,000 #94-257 \$4,000 #94-258 \$4,000 #94-259 \$4,000 #94-260 \$4,000	Bond
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<u>Net bid less trade ins \$535,794.00</u>				
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Young Trailer No Bid

IMCO (Interstate Mfg. Inc.)	IMCO 48A102W	\$506,882.04	#94-254 \$4,500 #94-255 \$4,500 #94-256 \$4,500 #94-257 \$4,500 #94-258 \$4,500 #94-259 \$4,500 #94-260 \$4,500	Bond
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Net bid less trade ins \$475,382.04

Bid award recommendation based on:
Purchase of: 7 IMCO #48A102W \$506,882.04
Trade-in(s): 7 @ \$4,500 -31,500.00
Net Bid **\$475,382.04**